



Ernst & Young Entrepreneur Of The Year®

Application form for Entrepreneur Of The Year Award

Directions Complete this application form and return to the organizing committee. The information included on this official application form will be considered confidential and will be used only by the sponsors and by judges. If you have any questions, please call EOY committee at +62 21 5289 5050.

Criteria You must be an owner or founder who is primarily responsible for the company's recent performance, and an active member of top management. If it is a publicly held company, the founder must be an active member of top management. Your business must be at least three years old and must have an audited financial statement for at least three years.

Checklist Before you send in your package, please check to ensure the following items are included:

- Completed and signed nomination form
- Six questions cover the six judging criteria as listed in the body of this form: About the nominee, Type of business and current activities, Innovative approach, Future plans, Management team, and People philosophy
- One professional head shot photograph of the nominee. Specifics: a digital file minimum 300 dpi in .jpg format, color preferred, head and shoulders only. Please send the photograph in a CD. The CD will not be returned.
- Company profile
- Business card of nominee
- Company brochures or other materials
- Copy of three years of audited financial reports

Nominee Print or type please. If more than one nominee, attach sheet with their information. Please write your name and company exactly as you want it to appear on press release, trophies, etc.

Name: _____ Birth date: _____

Company: _____ Title: _____

Business address: _____

City: _____ Postal code: _____

Telephone: _____ Fax: _____

Email: _____ Company website: _____

Contact information

Executive assistant: _____ Telephone: _____

Secondary contact: _____ Telephone: _____

Nominator

Nominator's name: _____

Company: _____ Title: _____

Business address: _____ Postal code: _____

Telephone: _____ Fax: _____

Email: _____ Company website: _____

The award Indonesia Entrepreneur Of The Year 2011 award will be given to the individual whose achievement in business most of all exemplifies the best characteristics of a successful entrepreneur. The Indonesia Entrepreneur Of The Year award recipient will represent Indonesia at the World Entrepreneur Of The Year awards ceremony in Monte Carlo and be inducted to the coveted Entrepreneur Of The Year Award Hall of Fame and the World Entrepreneur Of the Year Academy.

Additional awards may be presented. However, the categories and number of awards will be decided by an independent judging panel based on quantity and quality of the completed forms received by the deadline.

In the past, Ernst & Young Entrepreneur Of The Year Awards have been presented in the following categories:

Lifetime Achievement Entrepreneur

An entrepreneur who has made a sustained contribution to the success of his/her business most of his/her working life.

Industry and Manufacturing Entrepreneur

An entrepreneur who has made a significant contribution in the field of industry and manufacturing including the automotive, consumer and property sectors.

Service Entrepreneur

An entrepreneur who has made a significant contribution in the field of services including banking and financial services, tourism and hospitality, retail, trade and logistics.

Young Entrepreneur

An individual who is less than 40 years of age. The business needs to have been operating for at least two years.

General information

Provide a brief description of your business or activity including primary products and services.

Please use additional pages if required.

- | | | |
|--|--|---|
| <input type="checkbox"/> Asset management | <input type="checkbox"/> Insurance | <input type="checkbox"/> Power & utilities |
| <input type="checkbox"/> Automotive | <input type="checkbox"/> Media & entertainment | <input type="checkbox"/> Real estate (including construction and hospitality) |
| <input type="checkbox"/> Banking & capital markets | <input type="checkbox"/> Mining & metal | <input type="checkbox"/> Technology |
| <input type="checkbox"/> Biotechnology | <input type="checkbox"/> Oil & gas | <input type="checkbox"/> Telecommunications |
| <input type="checkbox"/> Consumer products | <input type="checkbox"/> Pharmaceutical | <input type="checkbox"/> Others _____ |

In what year the company founded? _____ Year you assumed leadership? _____

Are you still actively involved in top management? Yes No

What percentage of the company or organization do you presently own? _____

Is the company or organization publicly held? Yes No

If yes, what year did the company or organization go public? _____

What is the legal or tax structure of your company or organization? Public company Joint venture
 Private Other

Have you or your company or organization been the subject of any investigation by a government body or a civil or a criminal complaint in the last five years? Yes No

Financial data

Financial information is an important quantifiable indicator of success available to the independent panel of judges, therefore it is mandatory that all questions in this section be completed. The company must have audited financial statement for at least 3 (three) years.

Has the company or organization merged with another company within the past three years? Yes, year _____ No

What percentage of the growth reflected in the following financial data can be attributed to the merger? _____ %

Acquisition? _____ %

Is there any other industry based financial measure that is relevant? _____

Financial in year-end-rate <small>(Amounts are expressed in Rupiah, unless otherwise stated)</small>	More recent year-end _____/_____/_____	Second most recent year-end _____/_____/_____	Third most recent year-end _____/_____/_____
Annual turnover	Rp _____	Rp _____	Rp _____
Profit before interest & tax	Rp _____	Rp _____	Rp _____
Profit before tax	Rp _____	Rp _____	Rp _____
Shareholders funds	Rp _____	Rp _____	Rp _____
Total assets	Rp _____	Rp _____	Rp _____
Number of employees	_____	_____	_____

Please indicate if these are audited accounts Yes No

If these are audited accounts, please state your auditor and attach a copy of the audited numbers. If a listed company please provide a copy of your most recent annual report.

If necessary, please provide an attached narrative with sufficient information to explain any unusual trends in the information provided, as well as the significant components of the company's revenue streams and an analysis of the changes thereof from fiscal year to fiscal year.

Please respond to each of the six topics below. Please limit your response to approximately 250 words for each topic. The financial information and narratives are critical evaluation tools for the independent panel of judges. Take this opportunity to “tell the story” behind the nominee. Information for each question may be readily available on your company’s website or marketing collateral materials. Submit any relevant promotional company information that will add to the nominee’s story.

- | | | |
|-----------|--|---|
| 1. | About the nominee | <ul style="list-style-type: none"> ▶ Discuss your entrepreneurial background including skills, experience, major accomplishments, determination to be successful, etc. ▶ List business, civic and community organizations that you belong to and define the extent of your involvement. |
| 2. | Type of business & current activities | <ul style="list-style-type: none"> ▶ What is the history of your company? ▶ Describe the source of the idea for the original business strategy, the degree of difficulty in launching and building the company, the financial risk involved, and other significant obstacles overcome. ▶ Describe how the idea was financed (e.g. family, bank, angel investors, etc.). ▶ Provide specific information about your company’s current stage of development and future prospects. Include promotional material if available. |
| 3. | Innovative approach | <ul style="list-style-type: none"> ▶ How is your company or organization unique or innovative and its relations with customers and employees? ▶ Explain how the company has demonstrated excellence in its field. |
| 4. | Future plans | <ul style="list-style-type: none"> ▶ What is your vision or plan for the future growth of the business? |
| 5. | Management team | <ul style="list-style-type: none"> ▶ Explain the key members of the management team (other than the nominee), including details about their experience, special expertise and major accomplishments. ▶ Provide specific examples of management or business successes that have contributed to the business growth. |
| 6. | People philosophy | <ul style="list-style-type: none"> ▶ How the work environment and culture that you established respects, recognizes and rewards employees? ▶ What specific examples of community involvement that illustrate how you demonstrated vision and creativity in a socially beneficial way? ▶ How have these initiatives changed your company’s culture and helped to empower and retain employees? |

External advisors and references

Please list below the individuals who have assisted you in your entrepreneurial effort, and who may serve as references:

Banker Name: _____ Title: _____
 Bank: _____
 Address: _____
 Telephone: _____ Fax: _____ Email: _____

Accountant Name: _____ Title: _____
 Firm: _____
 Address: _____
 Telephone: _____ Fax: _____ Email: _____

Lawyer Name: _____ Title: _____
 Firm: _____
 Address: _____
 Telephone: _____ Fax: _____ Email: _____

Financial advisor Name: _____ Title: _____
 Firm: _____
 Address: _____
 Telephone: _____ Fax: _____ Email: _____

Public relation firm / Consultant Name: _____ Title: _____
 Firm: _____
 Address: _____
 Telephone: _____ Fax: _____ Email: _____

How did you learn about the Ernst & Young Entrepreneur Of The Year program

<input type="checkbox"/> Ernst & Young	<input type="checkbox"/> Direct mailing	<input type="checkbox"/> Banker	<input type="checkbox"/> Word of mouth
<input type="checkbox"/> Sponsor	<input type="checkbox"/> Print media	<input type="checkbox"/> Attorney	<input type="checkbox"/> Others (specify)
<input type="checkbox"/> Nominator	<input type="checkbox"/> Electronic media	<input type="checkbox"/> Public relations firm	_____

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About Entrepreneur Of The Year®

Ernst & Young Entrepreneur Of The Year® is the world's most prestigious business award for entrepreneurs. The unique award makes a difference through the way it encourages entrepreneurial activity among those with potential, and recognizes the contribution of people who inspire others with their vision, leadership and achievement. As the first and only truly global award of its kind, Ernst & Young Entrepreneur Of The Year celebrates those who are building and leading successful, growing and dynamic businesses, recognizing them through regional, national and global awards programs in more than 135 cities in 50 countries.

For more information, please visit
www.ey.com/id

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Declaration and authority to use information

I declare that the information provided in this nomination form and the attached profile is true and correct.

I understand that the information I provide in this application will be used by the sponsors and the independent panel of judges in selecting award recipients and I consent to the use of such information for that purpose.

I further consent to the use of such information for research, educational or any purpose as long as such use does not divulge my identity or the identity of the company, to any person other than the sponsors, the judges and their respective affiliates.

If I am selected as a finalist or award recipient, I hereby authorize the release and use, in connection with Ernst & Young Entrepreneur Of The Year program, of my name, my company's name, non-financial information, photographs, video or audio recordings of me in any form of media, from whatever source.

I agree that no compensation shall be due me or my company for such usage.

Signature

Date _____

Submission and queries

Completed nomination forms should be sent to the following address or fax to +62 21 5289 5006.

Ernst & Young Entrepreneur Of The Year Committee
Indonesia Stock Exchange Building Tower 1, 13th floor
Jl. Jend. Sudirman Kav. 52-53
Jakarta 12190

If you have any queries, please call EOY Committee +62 21 5289 5050.

Attach business card

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