

中国海外投资业务部

协助中国企业解决全球化带来的挑战

China Overseas Investment Network

Helping Chinese businesses navigate
their challenges globally

 ERNST & YOUNG
安永

安永的价值观

诚信、尊重、团队精神
活力、热诚、敢为人先
进行适当的工作，从而建立良好工作关系

Our values

Who we are


People who demonstrate integrity, respect and teaming.

People with energy, enthusiasm and the courage to lead.

People who build relationships based on doing the right thing.







安永 - 全球业务整合 的专业服务机构

安永是全球领先的审计、税务、财务交易和咨询服务机构之一。

安永配合客户业务日益全球化的趋势，将其在全球140个国家和地区的业务整合为以下四个区域：美洲、EMEIA（欧洲、中东、印度及非洲区）、亚太区和日本，这使安永成为全球业务整合程度最高的专业服务机构。

安永在全球市场中的整合使我们经验丰富并具有深厚行业知识的工作团队向客户更加迅速地提供符合客户需求的服务。我们的整合组织、紧密联系和协调模式也可以使客户从我们提供的全球视野和高效运作中获益。

Ernst & Young - a global integrated professional services organization

Ernst & Young is a global leader in Assurance, Tax, Transaction and Advisory services.

At Ernst & Young, we are responding to the globalization of your business and industry. Our practices across 140 countries and territories are organized into four integrated geographic areas - Americas, EMEIA ("Europe, the Middle East, India and Africa"), Asia-Pacific and Japan, making us the most globally integrated professional services organization.

Our truly borderless approach to the global markets enables us to provide you with faster responses and more tailored services, from broader, more experienced teams with deeper industry knowledge. And because we operate as a united, connected and consistent organization, you will benefit from our global perspectives and operational effectiveness.

关于安永中国

中国是一个偌大的市场，变化急遽的程度前所未有，即使对在该市场有经验的人士而言也存在众多挑战和复杂性。安永凭借在全球和当地的专业知识，协助客户在全球进行并购活动、增添投资者对客户的信心、管理企业风险、强化控制措施、为客户寻找并协助抓住机遇。1981年安永成为首批获准在中国大陆开展业务的国际专业服务机构之一。我们向许多知名的中国企业以及在区内经营业务的跨国公司提供审计、税务、财务交易和咨询服务。

我们在中国共设立了14家办事处，分别位于北京、上海、广州、深圳、大连、武汉、成都、天津、青岛、杭州、苏州、厦门、香港和澳门。我们在中国的员工超过8,500名，致力于为客户配置适当的资源并向客户提供优质的服务。

About Ernst & Young in China

China is a vast market undergoing unprecedented changes, posing challenges and complexities even for those with significant experience of operating in China. At Ernst & Young, we draw upon our global and local knowledge to help you retain the confidence of investors, manage your risk, strengthen your controls, grasp opportunities and achieve your potential. Our experience in China dates back to 1981 when we were among the first international professional services networks to set up operations in mainland China. We offer Assurance, Tax, Transaction and Advisory services to many well-known Chinese companies and multinational companies operating in China.

We have 14 offices in Beijing, Shanghai, Guangzhou, Shenzhen, Dalian, Wuhan, Chengdu, Tianjin, Qingdao, Hangzhou, Suzhou, Xiamen, Hong Kong and Macau. With over 8,500 people in China, we can pool the right resources to give you quality client service that will meet with your requirements.



中国海外投资业务部 (COIN)

当前的全球化浪潮继续改变着商业模式并对世界各地的公司产生着影响。中国经济地位日益提高无疑使中国在全球化的世界舞台上扮演着重要的角色。当中国公司走向世界，他们的全球化战略会碰到许多挑战，包括文化差异，语言障碍，融资及政府监管问题等。

中国海外投资业务部 (China Overseas Investment Network 简称“COIN”) 将安永全球的专业人员连接在一起，便利协作。安永在美洲、EMEIA、亚太区和

日本的中国商业顾问团队的基础上，为中国企业提供全球统一的高质量服务。目前，COIN已在全球40多个国家和地区建立了网络。

COIN是安永向客户提供无缝、高质量服务承诺的一部分，为到海外拓展业务的中国公司提供服务。我们全球一体的服务网络使我们能调动有敬业精神、具有丰富当地经验及深厚行业知识的专业团队为我们的客户提供各类专业服务。



China Overseas Investment Network

The current wave of globalization continues to transform the business landscape and impact companies around the world. China's increasing economic presence on the world stage has undoubtedly played a part in this global trend. Chinese companies are expanding their footprint globally and their globalization strategies involve many challenges because of cultural differences, language barriers, financing difficulties and regulatory issues.

Our China Overseas Investment Network (COIN) links Ernst & Young professionals around the globe, facilitates collaboration, and provides consistent and coordinated

services to our clients with overseas investment from China. Building on the existing China Business Group in the Americas, EMEA, Asia-Pacific and Japan areas, COIN has expanded our network in over 40 countries and territories around the world.

COIN is part of Ernst & Young's commitment to provide seamless and high-quality client service, worldwide, to Chinese companies going overseas and doing business overseas. Our globally integrated structure enables us to deploy dedicated teams with strong local experience, and profound industry knowledge to provide seamless services to our clients.





我们如何在行业中 别树一帜

► 国际化背景和本土化专业人才

安永全球整合的网络和本地经验丰富的专业人员能够使客户从中受益，我们在全球几乎每个国家的市场中都有很强的业绩。安永在大中华区所具备的丰富资源以及大量的境外投资经验能够协助客户更好地进行海外投资活动。

► 多种语言专业服务

我们在审计、税务、财务交易和咨询服务等各个领域都有能操多国语言的专业人员。COIN团队中许多专业人员拥有中国背景、熟练掌握中文且居

住于您可能进行投资的各大主要国家或地区。此外，我们也有许多来自海外的专业人员，他们在中国居住，能协助跨国客户在中国进行各项投资活动。

► 安永在境外交易方面的资质

我们曾协助众多有国际化战略目标的中国企业进行重要的境外交易活动。过去的几年，我们成功在多项受瞩目的中国企业境外投资交易中担任财务交易顾问，交易额从二亿到高达四百亿美金。我们具备丰富的跨国财务交易经验和资深专业人员。我们主要服务的行业包括：石油和天然气、银行和保险、采矿、科技、汽车、房地产、基础设施、化学、消费和工业产品。

针对不同行业的服务

安永拥有各行业的专业人员。我们了解到只有对员工不断投资以增强其在各专业领域的知识，才能最终使我们的客户从中受益，协助客户创造价值。这配合我们的理念“致力于协助客户发挥潜能”。

How we make a difference

► Global reach and local expertise

Our truly integrated global services network and in-depth local expertise bring great benefits to your global investments; we have a strong presence and rich experience in almost every country in the world. We also have dedicated local resources in China with extensive outbound investment experience helping Chinese companies on their overseas investment activities.

► Multi-lingual seamless service teams

We have integrated client service teams from Assurance, Tax, Transaction Advisory, Transaction Tax and Advisory services who are fluent in Chinese, English and other local languages.

Our service teams include many Chinese-speaking professionals who have a

Chinese background but live and work in major destination countries that you may be investing in, and experienced professionals from major overseas countries residing in China to support the China-related investment issues of our multinational clients.

► Our credentials in Outbound Transactions

We have assisted many Chinese companies with their “go global” strategy, including many of the most significant Chinese outbound transactions. In the past few years, we have acted as transaction advisors on a number of high-profile China outbound investment transactions around the world with deal values ranging from US\$200 million to US\$40 billion. We have extensive cross-border transaction experience and knowledge in the most complicated transactions covering a wide range of industries, such as oil and gas, banking and insurance, mining, technology, automotive, real estate, infrastructure, chemical, and consumer and industrial products.

Our industry focus

At Ernst & Young, we have in-depth knowledge in just about every industry. Our approach is to bring the professional skills and knowledge to assist with our clients' endeavors. Ernst & Young understands that investing in developing specific industry focused knowledge will ultimately benefit our clients and enable us to bring value to our clients. It is with this philosophy that we have been able to help our clients in achieving their goals.



我们的服务

在中国公司走向世界的过程中，他们会碰到许多挑战，我们提供广泛的服务帮助客户应对这些挑战。

- ▶ **市场进入战略分析**
 - ▶ 市场进入可行性研究
 - ▶ 最佳投资地点选择
 - ▶ 投资环境分析
 - ▶ 政府关系管理
 - ▶ 公司注册支援
- ▶ **财务交易咨询服务**
 - ▶ 公司发展
 - ▶ 牵头财务顾问服务
 - ▶ 重组 / 整合
 - ▶ 运营咨询
 - ▶ 财务交易支持
 - ▶ 财务交易税务
 - ▶ 估值与商业模型服务
- ▶ **咨询服务**
 - ▶ 业绩改善
 - ▶ 财务
 - ▶ 供应链
 - ▶ 客户
 - ▶ 风险
 - ▶ 企业整体治理，风险管理和合规
 - ▶ 内部审计
 - ▶ 内部控制
 - ▶ 信息科技风险咨询
 - ▶ 企业整体的信息科技治理，风险管理和合规
 - ▶ 信息科技内部审计
 - ▶ 信息科技内部控制
 - ▶ 外部审计的信息科技支持
 - ▶ 金融服务咨询
- ▶ **审计服务**
 - ▶ 会计及财务报告
 - ▶ 外部审计服务
 - ▶ 财务会计咨询服务
 - ▶ 诈骗审查及纠纷协调服务
- ▶ **税务服务**
 - ▶ 企业税
 - ▶ 企业税咨询和合规申报
 - ▶ 个人税务
 - ▶ 现金与税务规划
 - ▶ 税务会计和风险咨询
 - ▶ 税务业绩咨询
 - ▶ 税务政策及争议
 - ▶ 人力资本
 - ▶ 全球人员流动性
 - ▶ 业绩与薪酬
 - ▶ 间接税
 - ▶ 关税及国际贸易
 - ▶ 增值税 / 消费税 / 销售税
 - ▶ 国际税务
 - ▶ 跨境咨询
 - ▶ 转让定价及节税供应链管理
 - ▶ 财务交易税务



Our services

Chinese businesses that plan to invest overseas face a wide range of challenges. We offer a wide spectrum of professional services to help address these challenges.

- ▶ **Market Entry Strategic Analysis**
 - ▶ Market entry feasibility study
 - ▶ Location study
 - ▶ Environment investment analysis
 - ▶ Government relationship management
 - ▶ Business registration support
- ▶ **Transaction Advisory Services**
 - ▶ Corporate Development
 - ▶ Lead Advisory
 - ▶ Restructuring
 - ▶ Operational Transaction Services
 - ▶ Transaction Support
 - ▶ Transaction Tax
 - ▶ Valuation and Business Modelling
- ▶ **Advisory Services**
 - ▶ Performance Improvement
 - ▶ Finance
 - ▶ Supply Chain
 - ▶ Customer
 - ▶ Risk
 - ▶ Enterprise-wide Governance, Risk and Compliance
 - ▶ Internal Audit
 - ▶ Internal Controls
 - ▶ IT Risk and Assurance
 - ▶ IT Enterprise-wide Governance, Risk and Compliance
 - ▶ IT Internal Audit
 - ▶ IT Internal Controls
 - ▶ External Audit IT Support
 - ▶ Advisory for Financial Services
- ▶ **Assurance Services**
 - ▶ Accounting and Financial Reporting
 - ▶ External Audit Services
 - ▶ Financial Accounting Advisory Services
 - ▶ Fraud Investigation and Dispute Services
- ▶ **Tax Services**
 - ▶ Business Tax
 - ▶ Business Tax Advisory and Compliance
 - ▶ Personal Tax
 - ▶ Cash Tax Planning
 - ▶ Tax Accounting and Risk Advisory
 - ▶ Tax Performance Advisory
 - ▶ Tax Policy and Controversy
 - ▶ Human Capital
 - ▶ Global Mobility
 - ▶ Performance and Reward
 - ▶ Indirect Tax
 - ▶ Customs and International Trade
 - ▶ VAT / GST / Sales Tax
 - ▶ International Tax
 - ▶ Cross Border Advisory
 - ▶ Transfer Pricing and Tax Effective Supply Chain Management
 - ▶ Transaction Tax



我们的全球COIN网络

Our global COIN network

如欲取得更多有关中国海外投资业务部的信息，请浏览我们的网站www.ey.com/cn/coin或联系：

For more information on our China Overseas Investment Network, please visit our website at www.ey.com/cn/coin or contact:

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FEA no. 00000045

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