

Nominee	
<div style="border: 1px solid black; width: 350px; height: 250px; margin: 0 auto; display: flex; align-items: center; justify-content: center;"> Attach 3" x 3" picture </div>	
Nominee's Name: _____	
Birth Date: _____	
Title: _____	Social Security No: _____
Company (or Organization) Name: _____	
Tax I.D. No.: _____	Registration No.: _____
Business Address: _____	
City: _____	Zip: _____
Telephone Number: _____	Fax Number: _____
Company (or Organization) URL Address: _____	
E-mail Address: _____	

Official Nomination Form
 Deadline: 31 May 2011

Instructions

Complete the nomination form (print or type only please) and return or e-mail it to the address at the end of the form. The information provided on this nomination form will be strictly confidential and will be used only by Ernst & Young and SGV Foundation, Inc. (SGVF) and the independent panel of judges in the selection process. Please note that only completed nomination forms will be processed.

Eligibility requirements:

- ▶ A nominee must be a Filipino citizen.
- ▶ A nominee must be an owner/manager who is primarily responsible for the recent performance of the company (or organization) and is an active member of top management and/or Board.
- ▶ A founder of a publicly held company is eligible, provided the founder is still active in top management.
- ▶ A nominated company must be at least two years old with two complete fiscal years as of 31 December 2010.
- ▶ A nominated company's principal or primary location of business must be in the Philippines.

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Award Categories

There will be five categories this year: (Please mark the category in which the nominee wishes to be considered.)

- Master Entrepreneur** - an individual who has maintained management excellence over a sustained period of time. The business must have been founded more than five years ago. If the nominee is the founder, he or she must still be active in the management of the business.
- Small Business Entrepreneur** - an individual engaged in industry and/or services whose total assets, inclusive of those arising from loans but exclusive of the land on which the particular business entity's office, plant and equipment are situated, must have a value not exceeding PhP100 million.
- Industry-Specific Entrepreneur** - An individual primarily associated with TOURISM, the specific industry to be recognized this year. This individual's recent achievements must exemplify company building at its best in this industry. The Tourism industry covers businesses on services rendered to tourists, including transportation, accommodation, recreation and guided tours. Tourism-related facilities are also included such as amusement parks, adventure and ecotourism facilities, sports facilities and recreational centers, theme parks, agri-tourism farms, tourism training centers and institutes, and health and wellness facilities.
- Woman Entrepreneur** - A woman entrepreneur who has shown exemplary management excellence over a sustained period of time, making her a trailblazer in her particular field of business.
- Social Entrepreneur** - An individual who has applied a practical, innovative, and market-oriented approach to his or her business or has created products and services that address the challenges faced by communities, help solve complex social problems, and benefit the marginalized and the poor. The business may focus on enterprise development, health, education, environment, labor conditions, or human rights. This award is intended to celebrate the successful entrepreneur's individual efforts to bring about social change. (Please accomplish a separate nomination form for this category.)

Final determination of the number of categories of awards to be presented will be decided by the independent panel of judges based on the quality of nominations received. Nominees may also be recategorized upon the discretion of the nominations committee and/or the judging panel.

General Information

Provide a brief description of business or activity. (Include primary products and services; 60 words) _____

In what year was the business (or organization) founded? _____ Year nominee assumed leadership _____

What percentage of the business (or organization) does the nominee currently own? _____%

Legal/Tax structure of business (or organization): Corporation Partnership Single Proprietorship

Is the business (or organization) publicly listed? YES NO

If yes, what year did the business (or organization) go public? _____

Please indicate where your stock is listed and your stock ticker symbol _____

If no, has the company raised or received investment from: Venture Capital Fund Private Equity Fund

If the company has received investment from a Venture Capital Fund or Private Equity Fund, in what year did the company receive the first investment? _____

Who are the current investors in the company? _____

Has the nominee or nominee's company (or organization) been the subject of any investigation by a governmental body or a civil or a criminal complaint? YES NO

If yes, attach a separate statement describing the investigation and the current status.

Financial Information

Financial information is an important quantifiable indicator of success available to the panel of judges. Therefore, it is required that the Financial Data Section be completed in full. This information is required for all award categories.

Has the company (or organization) merged with another company within the past three years? YES NO

If yes, what year? _____

If yes, what percentage of the growth reflected in the financial data below is attributable to the merger? _____ %

Audited financial statements for the past three fiscal years (2008, 2009, 2010) are required for nomination to be considered. If the company is only two years old, please provide the audited financial statements for fiscal years 2009 and 2010. Please submit them with this nomination form.

	FISCAL YEAR-END* (ACTUAL) This information is considered highly confidential.		
	2010	2009	2008
Fiscal Year-End			
Total Employees Provide number of contractals, if any			
Net Sales			
Cost of Sales			
Income Before Taxes			
Net Income			
Total Assets			
Stockholders'/Owners' Equity			

* Any unusual trends in annual financial data should be explained in a separate file or document.

Nominee

Attach a separate statement of approximately 250 words describing the nominee's entrepreneurial background including educational attainment, special skills, experience, major accomplishments, list of professional awards, etc. Include two (2) 3x3 inches current high quality, colored head-and-shoulders photographs of the nominee and a CD containing files of the photo and company logo. The photos will not be returned. Alternatively, an electronic photograph can be e-mailed to the address at the back of this form. All electronic files should be compressed or zipped at a minimum 300 dpi in .jpg format. Please label as **Annex A**.

Innovative Approaches

Attach a separate statement of approximately 250 words describing how the company has created a business model that demonstrates a clear and sustained capacity for creativity and innovation in the development and implementation of the major products and/or services. Include any distinctions between the company and its competitors. Please label as **Annex B**.

Future Plans

Attach a separate statement of approximately 250 words describing the nominee's plans for the future of the company (or organization) which demonstrates the nominee's innovative planning skills. Please label as **Annex C**.

Management Team

Attach a separate statement of approximately 250 words listing and describing the selection of the key management team members (other than the nominee) detailing his/her experience, special skills, and major accomplishments. Provide specific examples of management or business successes that have contributed to the growth of the company. Please label as **Annex D**.

People Philosophy

Attach a separate statement of approximately 250 words describing the initiatives created and spearheaded by the nominee within the company. Address how the company's environment and culture nurture these people initiatives, including examples of recognition and reward. Provide specific examples of how these initiatives and the nominee's values serves not only to empower and retain the work force, but also the company's responsibility to serve its clients and customers. Please label as **Annex E**.

External Advisors and References

Please list below the individuals who have assisted the nominee in his or her entrepreneurial efforts, and who may serve as references. These individuals will be contacted by the Entrepreneur Of The Year Committee.

Bank: _____ Contact Person: _____ Title: _____

Address: _____

Telephone: _____ Fax: _____ E-mail: _____

Auditing Firm: _____ Contact Person: _____ Title: _____

Address: _____

Telephone: _____ Fax: _____ E-mail: _____

Law Firm: _____ Contact Person: _____ Title: _____

Address: _____

Telephone: _____ Fax: _____ E-mail: _____

Independent Board Member/Advisor: _____ Firm: _____ Title: _____

Address: _____

Telephone: _____ Fax: _____ E-mail: _____

PR Firm (if applicable): _____ Contact Person: _____ Title: _____

Address: _____

Telephone: _____ Fax: _____ E-mail: _____

Truth of Information Release

To the best of my knowledge, the information provided herein is true and complete. Any misrepresentation will result in my disqualification from the Entrepreneur Of The Year search for this year and thereafter.

All financial information contained herein shall remain confidential unless I agree to its release.

I understand that the information I provided on this application will be used by the committee and panel of judges in selecting awardees and I consent to the use of such information for such purpose. I further consent to the use of such information for research, educational, or any other purpose as long as such use does not divulge my identity or the identity of the company to any other person other than the partners, the judges, and their respective affiliates.

If I am selected as national finalist or awardee, I hereby authorize the use, by the Entrepreneur Of The Year Program, Entrepreneur Of The Year Hall of Fame and/or the Entrepreneur Of The Year Academy, and the Schwab Foundation, of my name, my company's (or organization's) name, nonfinancial information, photographs, video recordings, and audio recordings from whatever source. I agree that no compensation shall be due to me or my company from such usage.

Nominee's signature: _____ Date: _____

(Required for nomination to be considered)

Nominator

(If other than the nominee)

Nominator's Name: _____ Title: _____

Organization's Name: _____

Relation to Nominee: _____

Address: _____

City: _____ Zip: _____

Telephone: _____ Fax: _____ E-mail: _____

Where did you get this nomination form? _____

Checklist and Submission

(To be determined by the Entrepreneur Of The Year Committee)

- Completed nomination form
- Audited Financial Statements for the fiscal years 2008, 2009, and 2010
- Annex A (Nominee Information)
- Annex B (Business Model)
- Annex C (Future Plans)
- Annex D (Management Team)
- Annex E (People Philosophy)
- Photo
- Company Logo
- Promotional Materials

Completed nomination forms should be sent to the following mailing address:

Entrepreneur Of The Year Philippines

SGV Foundation, Inc.
3rd Floor, SGV I Bldg.
6760 Ayala Avenue
Makati City 1226

If you have any queries regarding the nomination, please contact:

Maria L. Balmaceda

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Program founded in the Philippines by:



Co-presenters:

