Getting it right – before and after the deal

In today’s dynamic business environment, companies are taking advantage of changing markets to expand through acquisitions. Transactions are becoming more complex, so investors need access to legal advice that helps them to manage the deal effectively.

At the same time, businesses are increasingly focused on the economies of scale that result from those acquisitions. This means that they require an efficient and effective post-acquisition and merger process.

From the beginning

We support buyers and sellers at all stages of transactions—from bid preparation and submission to negotiation, sign-off and closure. We advise on a full range of deal structures, from public takeovers and tender offers through to divestments, auctions, privatizations, and demergers.

Our track record in M&A, together with our expertise and local knowledge, ensures that we deliver cost-efficient, high-quality legal advice.

Multi-disciplinary approach

At EY, we integrate our lawyers with experienced professionals from services including Assurance, Tax, Transactions and Advisory. We build teams that offer a multi-disciplinary approach. We are able to combine strong transactional skills with specialist expertise, including Antitrust, Employment and Benefits, Environmental Law, Intellectual Property and Tax.

This enables us to handle the full range of issues that can arise in a single corporate transaction. Whatever the size of the deal, our clients benefit from the diversity of our experience and our integrated approach.
Personal, fast and efficient service
We work with one point of contact for our clients and have a comprehensive understanding of the local political and commercial environment in which we are working. We provide a personal, fast and efficient service because we understand what matters to you. We provide the legal foundation to help you get the best deal.

We make deals happen
The accurate evaluation of potential transactions has never been more critical. The recent past is no longer a good indicator of the future. To help companies manage in this uncertain environment, we provide complete end-to-end transaction advice and support to corporate and private equity buyers and sellers—from pre-bid structuring to post-deal completion and integration. This includes:

► Sale and purchase agreements
► Pre-transaction structuring
► Acquisition due diligence
► Commercial due diligence
► Target screening
► Transaction-structure review
► Vendor assist
► Vendor due diligence
► Bid support and defense
► Carve-outs and separation
► Anti-trust clearance
► Integration planning and execution

Our comprehensive range of legal services and our tried-and-tested expertise can help you to reach your transaction goals quickly, efficiently and with maximum value. We help to convert strategic vision into reality and ensure that deals run smoothly.

About EY
EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

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