

Infrastructure

Building our nation together

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In recent years there has been a significant increase in the demand for infrastructure to meet the requirements of global economic growth. To help meet this investment challenge, governments have been increasingly reaching out to the private sector. This has resulted in a convergence of public and private sector capital with new revenue models being developed.

Population growth, increased urbanisation, pressure for economic growth, repair or replacement of ageing infrastructure and increased costs all place an increased demand on infrastructure investment. Understanding the political, economic, financial and operational risks of investment in infrastructure has never been more important to government and the private sector.

Ernst & Young's Infrastructure Advisory team provides investors with strategic insights to better understand and mitigate the risks across the infrastructure project lifecycle.

How we can help you

Managing major infrastructure projects is challenging. Throughout the strategy, procurement, build, operations, and exit phases there are numerous decisions and issues which must be considered. Oversight and understanding of the project from 'cradle to grave' is essential from any advisor.

Ernst & Young's Infrastructure Advisory team has a proven track record of advising on the sale and purchase of infrastructure investments and the refinancing of existing projects. We advise both public and private sector organisations that require support in developing and managing large scale infrastructure projects across a range of sectors. We also advise on the long-term operation of assets and the creation of high performing organisations.

What we offer - Infrastructure Advisory

Project stage	Ernst & Young's service offering
Strategy and options	Ernst & Young assists you in developing business cases, stakeholder management processes, cost/benefit and economic analysis as well as strategy analysis and planning while we identify and manage the risks. We will work with you to get the project sufficiently scoped with a comprehensive operating model. We will draw on our market intelligence through our deep global experience in the infrastructure sector.
Procurement	Ernst & Young can work with you on procurement process improvement methodology as well as assisting the implementation of the procurement process. We will assist in preparing negotiation strategy and prioritise key negotiation issues so the process is efficient in delivering the required outcome. To provide you comfort that you have chosen the right commercial partner, we provide financial and commercial analysis of key contracts and business modelling and contract advice where required.
Build and commission	Ernst & Young can provide operational due diligence and corporate governance to ensure the scope is managed effectively and provide construction and project audits to manage risk. We will review contracts and alliances to ensure the right incentives are included to meet the project schedules and outcomes.
Operations and management	Ernst & Young can provide enterprise wide program oversight and monitor risks and value drivers through this stage. To meet KPIs, we can provide program assurance and performance and control. Debt financing and business valuations can also be provided as finances need to be controlled through the process.
Exit	Ernst & Young can provide asset or business sale and acquisition processes to ensure the transition meet all of the strategic objectives. We have specialists within the team who can analyse transaction options and benchmark for the most optimal result as well as provide accounting and tax structuring. We can also provide a governance review and support services transformation to ensure a smooth transition to the next phase of the project.

Our value

Industry experience	We provide deep knowledge and experience in the complex issues of infrastructure projects across all sectors including economic, transport and social infrastructure. You will be provided with global experience and deep sector knowledge.
Relationship with investors	We can access a broad range of opportunities for our clients leveraging our strong relationships with a wide network of investor and lender contacts.
Project experience	A proven track record of successfully executing value optimising infrastructure projects as well as leading strategy and policy advice.
Relationship with our clients	Strong relationships with all major infrastructure players with a genuine partnership approach.
Proven structured approach	Structured and disciplined approach to strategic evaluation and execution through the availability of senior team members and our ability to commit resources (locally and globally) with significant transactional and commercial experience.

Our people

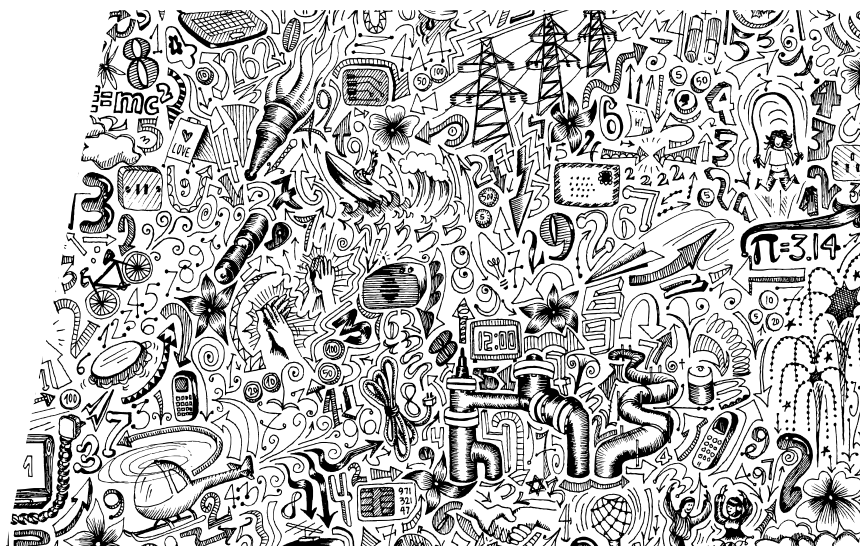
By bringing together the right people, in the right place at the right time we offer diverse perspectives which are supported by leading-class methodologies and the latest, high-quality tools that save time and effort.

Our infrastructure professionals work with government and project sponsors to assist in optimising transaction outcomes when working on major infrastructure and industrial projects.

National Infrastructure Leader



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About Ernst & Young

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