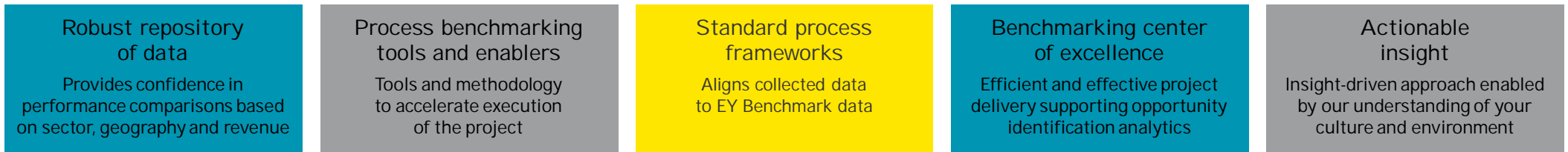


EY process benchmarking capability

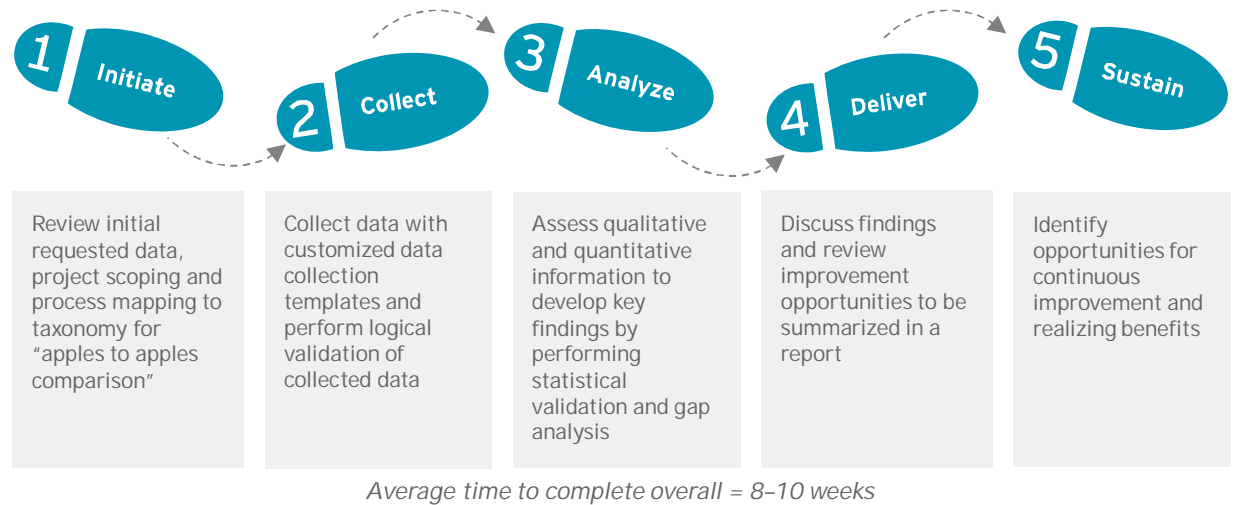
Enabling fact-based decision-making



Process benchmarking value

- 1 Quality**
 - High-quality results through a standard global approach
 - Benchmarking proficiency from committed resources
- 2 Integrity**
 - Data integrity through detailed testing during our validation process
 - Collaboration with process leads and data champions to confirm data is accurate
 - Detailed data definitions to enable “apples to apples” comparisons
- 3 Insight**
 - Results in understanding of performance gaps and improvement opportunities
 - Relevant tailored peer groups to compare key process performance measures
 - Addresses need to monitor transformation journey and implement continuous improvement programs

Structured methodology and approach



Who we are

Local EY resources are able to support you wherever you do business. We have the experience to guide you through the process and help you fulfill your plans in an actionable and timely manner.

Extensive benchmarking data repository



- ▶ Vast repository of over 2,000 measures from more than 20,000 submissions
- ▶ Access to over 500,000 data points across all priority sectors
- ▶ Access to data that can be filtered for relevant peer comparisons based on sector, revenue and geography

24 sectors

- Automotive & Transportation
- Banking & Capital Markets
- Chemicals
- Consumer Products and Retail & Wholesale
- Diversified Industrial Products
- Insurance
- Life Sciences
- Media & Entertainment
- Oil & Gas
- Power & Utilities
- Technology
- Telecommunications
- And many more!



Functions and metrics

- Finance (>500)
- HR (>350)
- IT (>300)
- Supply Chain (>350)
- Customer Service (>150)
- Sales & Marketing (>300)

Types of process measures



- Cost effectiveness
- Staff productivity
- Process efficiency
- Cycle time



Areas and countries

- Americas
- EMEIA
- APAC
- Japan

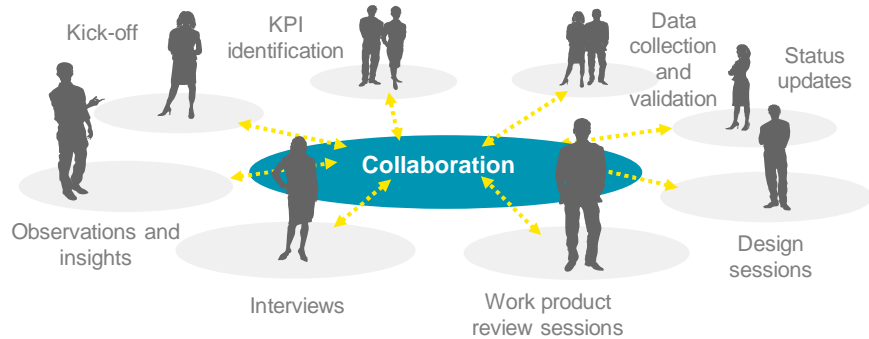


Revenue ranges

- <\$100m
- \$100m-\$500m
- \$500m-\$1b
- \$1b-\$5b
- \$5b-\$10b
- \$10b-\$15b
- \$15b-\$20b
- >\$20b



How we work with you



Use case

Auto parts supplier client



- Client issue: Approached EY to assess their current enterprise operating model to reduce costs and streamline the organization.
- Impact: Cost saving opportunities worth \$50m were identified.
- Duration: 12 weeks

Committed EY resources teaming with you

Role / Responsibility	Client lead team			EY support team		
	Client sponsor	Data champion	Process lead	Benchmarking analyst	Project lead	Engagement analyst
Coordinates project effort across the account team and client's team					ü	
Involved in data collection activities		ü	ü	ü		
Conducts analysis				ü		ü
Creates documentation and reports				ü	ü	ü
Manages quality and compliance					ü	
Provides overall project direction and product approvals	ü					
Conducts review activities	ü	ü			ü	
Creates improvement opportunities				ü	ü	ü

EY | Assurance | Tax | Transactions | Advisory

About EY

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ED None

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