



Building a better working world

How is technology re-defining the financial landscape?

ey.com/FinTech EY Lithuania



The better the question. The better the answer.
The better the world works.



If you ask yourself...

- ▶ Is Lithuania the best business destination for a FinTech company?
- ▶ How long does it take to set up a FinTech company in Lithuania and have it up and running?
- ▶ What is the regulatory environment in Lithuania and how does it adhere our needs?
- ▶ What business establishment support in Lithuania can you expect?
- ▶ Is the infrastructure in Lithuania suitable to operate a FinTech company?
- ▶ Will it be possible to attract required professionals?
- ▶ Will relocating to Lithuania improve efficiency while driving costs down?
- ▶ Is this a long-term solution?

...it's time for us to meet up!

We will help you answer these questions and implement the solutions through our services:



Market analysis



Strategy for the future

including structure and strategic positioning on the market, future business model design



Financial valuations

and support with business plan preparations



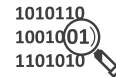
Legal services

including preparation of documents required to receive a license from the Bank of Lithuania



IT systems

infrastructure and setup, solutions and digital design, cybersecurity advice



Advanced data analytics



Project management

including meetings with the Bank of Lithuania and other needed stakeholders, if any



Tax services



Accounting



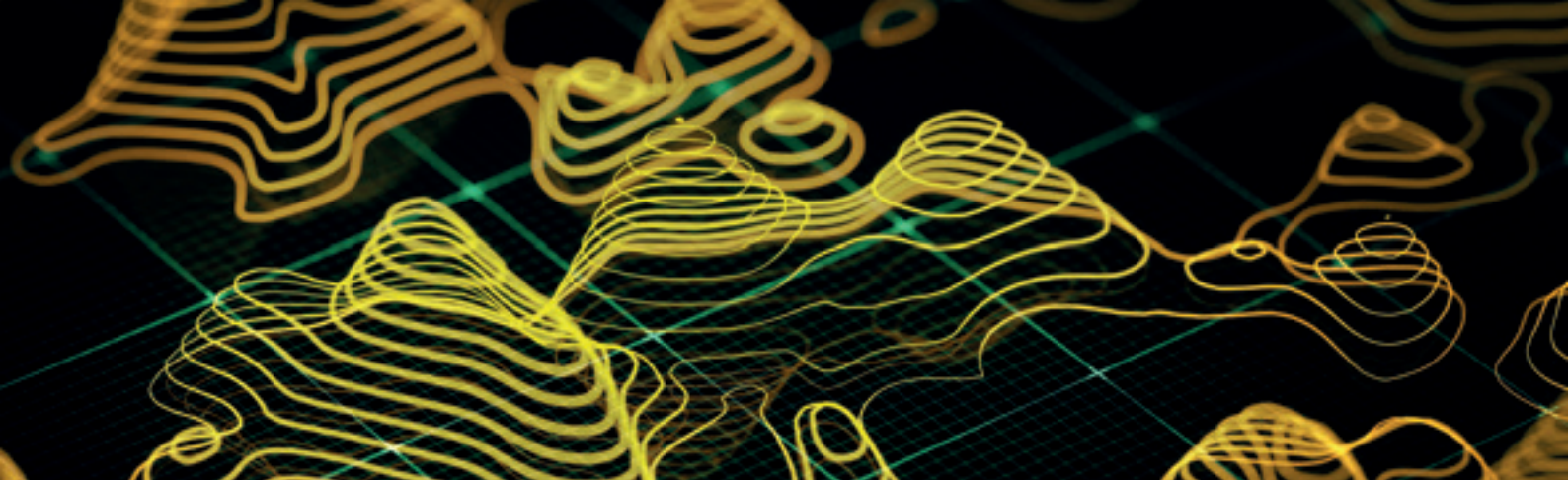
Internal controls, compliance, audit



Managed services,

including IT security, human resources and payroll

+ Other services to serve your unique needs



Why Lithuania?

- ▶ **A country as ambitious as you are.**
- ▶ **A member of the EU since 2004.**
- ▶ **The State and the Central Bank support.**
- ▶ **A quick process.** e-money or payment license granted in 3 months (1 week pre-approval). In other EU countries, the process may take more than 12 months.
- ▶ **Access to the Bank of Lithuania payment infrastructure.** Payment and electronic money institutions in Lithuania can access the Single Euro Payment Area (SEPA) through the infrastructure of the Bank of Lithuania, enabling them to reduce their dependence on banking competitors and offer a wider range of payment services.
- ▶ **Highly-qualified talent pool.** With our talented self-starters – exceeding expectations is a standard practice.
- ▶ **Cost competitive.** From growing productivity to shrinking your office space costs we are highly competitive.
- ▶ **ICT & Infrastructure.** Our super-fast, reliable ICT network with transportation and infrastructure provides the perfect platform for your growth.
- ▶ **Business friendly.** With our investor friendly 0-15% tax rates we put business growth in the fast lane.
- ▶ **Strategic location.** Lithuania is positioned perfectly for serving both eastern and western markets.
- ▶ **Living standards.** We make the good life even better with our combination of natural beauty and urban sophistication.

Why EY Lithuania?

- ▶ **A member of the EY global network** with cross-service and cross-border teams.
- ▶ **Our globally connected team** is dedicated to the financial services industry.
- ▶ **25 years presence** on the Lithuanian market with more than 300 well educated and experienced professionals.
- ▶ **Relationships with FinTechs.** Our tangible working relationships with leading FinTechs give us hands-on experience and knowledge of the challenges and opportunities they face.
- ▶ **Exceptional services.** All your questions and issues will be handed by experienced professionals and coordinated by one team leader to ensure that the project is handled efficiently.



Our contacts

Julija Lisovskaja

Associate Partner | Law Services
Tel. +370 5 219 9895
julija.lisovskaja@lt.ey.com

Leonas Lingis

Partner | Tax Services Leader - the Baltics
Tel. +370 274 2279
leonas.lingis@lt.ey.com

Rolandas Laukaitis

Associate Partner | Transaction Advisory Services
Tel. +370 5 2742 365
rolandas.laukaitis@lt.ey.com

Artūras Piliponis

Partner | Advisory Services
Tel. +370 5 274 2219
arturas.piliponis@lt.ey.com

Vaida Lapinskienė

Partner | Global Compliance & Reporting
Services Leader - the Baltics
Tel. +370 5 274 2281
vaida.lapinskiene@lt.ey.com