

# Dharmesh Gandhi

Partner, Incentives and Capital Investment | EY Canada

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Dharmesh leads the Central Quantitative Services Practice and has 19 years of experience working with companies across Canada. He is responsible for strategy, operations, client relations, quality, risk management and knowledge sharing related to incentives and capital investment matters across the central region and nationally.

He works closely with his clients as a trusted business advisor, providing results-oriented advice and delivering the connections and insight required to access government grants and incentives. He specializes in the SR&ED program, business grants and sustainability credits for Canadian and multi-national corporations.

Dharmesh's technical expertise is broadened by his focus on private and growth market boards. He has an in depth understanding of industry trends and state of the art technological advancements across a wide variety of industries.



# Martin McLaughlin

Partner, Incentives and Capital Investments | EY Canada

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Martin is a partner with over 20 years of experience in the incentives space helping companies in both the public and private sector across Canada.

He is the Canadian Capital Asset Review leader, specializing in fixed asset analysis, cost segregation and incentives related to capital expenditures. He works with companies to identify investments that are eligible for tax credits, incentive opportunities, accelerated tax depreciation, and immediately deductible costs around capital asset spending on new or existing facilities, sustainability and emissions reduction initiatives, equipment implementation, soft costs and software costs.

Martin works closely with clients as a trusted business advisor to help access funding to transform their operations, fund growth, and ensure they are sustainable and future ready.



# Julia Bolpois

Senior Manager, SR&ED and Business Tax Incentives | EY Canada

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Julia brings 18 years of expertise in filing tax credit and incentive applications. As a dedicated advisor, she prioritizes exceptional service to clients by developing and executing government program strategies that enable companies to maximize their return on investment in growth, transformation, and innovation projects.

Her role involves helping companies save time and fully leverage financial opportunities across various sectors, including sustainable development and environmental solutions, plant and process digitalization and modernization, as well as intellectual property and workforce expansion.

Julia's key responsibilities encompass reviewing government incentives for investment projects, preparing strategic incentives roadmaps, crafting applications that align with program criteria and governmental priorities, compiling supporting documentation, and liaising with government officials.

Additionally, she assists companies in identifying assets eligible for tax credits and incentive opportunities related to capital asset expenditures, which includes investments in new or existing facilities, decarbonization and emissions reduction initiatives, equipment implementation, and other relevant project costs.

