



Shape the future  
with confidence



Preferred Solution  
Provider for  
**Turnaround &  
Interim  
Management in  
Special Situations**



# EY's Operations Turnaround services



#drivesrapidchange  
#leadsfromthefront  
#handsonexecution  
#buildsconsensus  
#createsvalue



# Interim management

Operations Turnaround

Liquidity Management

Finance Function Effectiveness & Interim CFO

Fix Sell Close

Crisis Management



# Our marquee credentials

## ■ Welspun One

**Role:** Interim CFO & Finance  
Function Effectiveness

**Industry:** Warehousing

**Impact:** Redesigned Finance  
function, rebuilt team and  
strengthened basics enabling future  
growth

## ■ Global Transportation Company

**Role:** Fix-Sell-Close

**Industry:** Aviation

**Impact:** Cash savings of INR 150cr+  
| Road-map to Closure and Exit  
from India business





# Our marquee credentials

## ■ Hindustan National Glass & Industries Limited

**Role:** Operations Turnaround & Crisis Management (During Insolvency)

**Industry:** Manufacturing

**Impact:** Business Turnaround from loss to profit (EBITDA loss of -20% to +12%) | Value 2X

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## ■ Capricorn Food Products India Ltd.

**Role:** Operational restart and turnaround of shut processing units

**Industry:** Consumer products

**Impact:** Top line from Nil to INR 150 Cr in 2 years with 10% EBIDTA | Org-structure designed & executed | Established customer relationships from scratch



# Our marquee credentials

## ■ Sintex BAPL

**Role:** Operations Turnaround

**Industry:** Plastic & Auto

**Impact:** Top-line increase by ~25%  
| New plant operationalised | Cash increase by INR 250cr

## ■ Bhushan Power & Steel Limited

**Role:** Operations Turnaround

**Industry:** Steel

**Impact:** EBITDA increase from 9% to 25% | Cash increase by ~INR 2,600cr







# Our marquee credentials

## ■ Large Furniture manufacturer and retailer

**Role:** Finance Function Effectiveness

**Industry:** Luxury Furniture

**Impact:** SKU wise profitability analysis | Revenue, EBITDA & Working capital improvement opportunities

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## ■ Bombay Rayon Group

**Role:** Operations Turnaround and Liquidity Management

**Industry:** Textiles

**Impact:** Revenue & EBITDA increase by 2x

# Our marquee credentials

## ■ Large Alcoholic Beverages Business

**Role:** Liquidity Management

**Industry:** Beverages

**Impact:** Critical analysis and insights on Debtors and Inventory | Enabled 70% delayed debtor collections | Enabled INR 150+ Crs of liquidity

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## ■ Qatar based Oil Field Services

**Role:** Operations Turnaround

**Industry:** Oil & Gas

**Impact:** Redesigned Organisation Structure | Business segment profitability analysis | Cost reduction and working capital saving opportunities







# Our marquee credentials

## ■ VVF India Limited

Interim management support

Total Debt addressed: Undisclosed

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## ■ Sarda Energy and Minerals Limited

Stressed M&A

Total Debt Addressed: INR 1950 Crores

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## ■ Sunbeam Lightweighting Solutions Private Limited

Interim management support and operations turnaround

Total Debt addressed: Undisclosed

# An integrated and seamless platform to serve stakeholders across the business lifecycle



## Debt

Fund Raise (Banks/NBFCs, Structured Credit, Special Situations)

Bond Raise Advisory

Debt Refinancing/ Settlement

Debt Restructuring

Portfolio Sales

Acquisition Financing

Sale of Distressed Assets



## Special Situations

Independent Business Reviews

Cash Flow/ Business Monitoring

Operational Turnaround

Restructuring

Interim Management

Crisis Stabilisation

Fix-Sell-Close

Insolvency & Bankruptcy

Bid advisory on IBC transactions





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