EY Entrepreneurs Access Network Impact Report

2021-2025 results | March 2026

#eyaccessnetwork #entrepreneursaccelerated

The better the question. The better the answer. The better the world works.

Shape the future with confidence

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By providing coaching, curriculum, connections and access to capital, EAN helps under-resourced founders and inclusive-owned businesses thrive.

Nit Reeder

Entrepreneurs Access Network (EAN) Program Director

Removing barriers to reveal bridges through our 4Cs approach

Coaching

14k

EAN mentoring hours

Connections

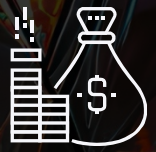
3.2k

EAN meetings/contacts

Curriculum

77

EAN learning hours



Capital

$75.1m

EAN capital alignment

Source: Data represents EAN impacts from 2021-2025 cohort programs. Note that the EY organization does not provide direct funding but links participants with external funding sources and programs.

Coaching

EAN Relationship Ambassadors (RAs) are instrumental to the success of the EAN approach. With our recent transition to a smaller cohort size, we can now focus on delivering a more intimate and tailored experience for each entrepreneur.

RAs, who are partners, principals, managing directors, directors, senior managers and associate directors, generously share their knowledge, network and time to understand the unique needs of the founders and their companies. This allows us to facilitate the achievement of their goals with greater focus and dedication.

	2021	2022	2023	2024	2025
Mentor hours	5,546	3,204	2,298	1,490	1,388
Relationship Ambassadors	146	133	95	49	42

*Data based on engagement code and participant surveys. Mentor hours have decreased as a result of smaller cohort sizes.

Connections and community

Over the years, the EAN program has indeed shown success and now, we are further enhancing engagement by opting for more intimate cohort sizes to complement the existing community dynamics.

Renowned for its unyielding network, the EAN community supports each other actively across various platforms and vigorously participates in events, cultivating a dynamic and supportive atmosphere.

Moreover, our EAN alumni of nearly 400 participants and peer advisory board, with their wealth of experiences and insights, serve as the program's backbone.

2021

120
CEOs and founders

78%
revenue <$5m
7% revenue $5.1m-$10m
4% revenue $10.1m-$20m
6% revenue >$20.1m+
5% pre-revenue

66%
business to business
34% business to consumer

2022

80
CEOs and founders

81%
revenue <$5m
9% revenue $5.1m-$10m
5% revenue $10.1m-$20m
5% pre-revenue

60%
business to business
40% business to consumer

2023

70
CEOs and founders

78%
revenue <$5m
12% revenue $5.1m-$10m
4% revenue $10.1m-$20m
6% revenue >$20.1m+

62%
business to business
6% business to consumer
32% identify as B2B and B2C

2024

35
CEOs and founders

77%
revenue <$5m
17% revenue $5.1m-$10m
3% revenue $10.1m-$20m
3% revenue >$20.1m+

43%
business to business
31% business to consumer
26% identify as B2B and B2C

2025

37
CEOs and founders

78%
revenue <$5m
22% revenue $5.1m-$10m

41%
business to business
19% business to consumer
40% identify as B2B and B2C

Connectivity and community

EAN boasts an inclusive community spanning 11 industries and 17 different geographical areas, encompassing a wide range of perspectives and experiences. Having exposure to multiple industries enriches our network, allowing us to draw on a variety of insights and expertise.

EAN is committed to fostering an inclusive environment that supports the growth and success of all its members.

Industries	2021	2022	2023	2024	2025	Total
Automotive and Transportation	2	3	3	0	1	**9**
Consumer	17	30	10	4	3	**64**
Energy & Resources	2	1	2	1	–	**6**
Financial Services	5	3	6	4	1	**19**
Government & Public Sector	3	2	0	1		**6**
Health	10	3	12	3	6	**34**
Manufacturing & Distribution	2	3	7	0	3	**15**
Media & Entertainment	2	7	0	1	–	**10**
Professional Services	16	20	29	12	10	**87**
Real Estate, Hospitality & Construction	8	8	6	3	3	**28**
Technology	32	20	25	6	10	**93**

Curriculum

A beneficial part of EAN is the curriculum, which is designed to adapt to changing market, policy and social conditions affecting businesses.

Our monthly learning sessions are every third Thursday at 3:00 p.m. ET.

A wide range of EY professionals, external businesses and organizations help us present informative and valuable sessions.

*Source: EAN year-end participant survey.

12-month curriculum participation

4.46 out of 5

satisfaction rating with curriculum/learning session topics.

89% participated in >25% learnings.
~1% elect to leave for not meeting program requirements.

Sample curriculum

- Capital readiness
- Strategic pricing and competitive intelligence
- Building your legacy (exit or succession)
- Proposal techniques and contract negotiations
- Mergers and acquisitions
- Government contracting
- Supply chain
- Brand building

Resources: EAN Directory | EAN Resource Library

Capital

Through EAN, we've seen our entrepreneurs evolve and become increasingly in sync with EY objectives. The program continues to focus on high-quality entrepreneurs and their ventures, resulting in immensely successful outcomes. By partnering with clients keen on investing in EAN companies, we've further fueled their investment pipelines.

Capital impact totaling

$75.1m

in investments

across an array of sectors since the program's launch.*

The outcome: a considerable capital impact totaling $75.1m in investments across an array of sectors since the program's launch. The success of EAN underpins the value of supporting this vibrant entrepreneurial community.

*Data represents EAN impacts from 2021-2025 cohort programs. Note that EY does not provide direct funding but links participants with external funding sources and programs.

EAN ambitions and summary

To assess how effectively EAN advances its ambitions, we conduct multiple surveys across participating cohorts to capture meaningful outcomes and long-term impact. The results speak volumes: companies experienced an average growth rate of **18.24%** after participating, while founders reported a powerful boost to their leadership capabilities — rating EAN an impressive **4.67 out of 5 (93.4%).** Together, participating companies generated **$124.97 million** in additional revenue, marking a remarkable **29.33%** increase post-program.

EAN ambitions for measurable success:

- Address funding and networking disparities
- Observe an upsurge in community employment
- Increase growth of underestimated businesses
- Create long-term value for EAN cohort/alumni
- Convert EAN entrepreneurs into EY clients

2021

- $16.5m funding support
- 258 meetings
- 8 EAN cos. onboarded as EY vendors
- 14.6% headcount increase*

2022

- $27.5m funding support
- 415 meetings
- 2 EAN cos. onboarded as EY vendors
- 17.8% headcount decrease*

2023

- $7m funding support
- ~1,800 meetings
- 4 EAN cos. onboarded as EY vendors
- 3.25% headcount increase*

2024

- $13m funding support
- 1,000+ meetings
- 4 EAN cos. onboarded as EY vendors
- 21.7% headcount increase*

2025

- $11.1m funding support
- 900+ meetings
- 13 EAN cos. onboarded as EY vendors
- 18.2% headcount increase*

*Sources: EAN year-end participant survey and tear sheet submissions.

EAN program leadership team

Lee Henderson
EAN Executive Sponsor

Nit Reeder
EAN Program Director

Kris Hunter
EAN Program Manager

Travis Lay
EAN Capital Leader

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