

EY Entrepreneurs Access Network Impact Report

2021-2025 results | March 2026

#eyaccessnetwork #entrepreneursaccelerated



The better the question. The better the answer. The better the world works.



Shape the future
with confidence

“

By providing coaching, curriculum, connections and access to capital, EAN helps under-resourced founders and inclusive-owned businesses thrive.

Nit Reeder

Entrepreneurs Access Network (EAN) Program Director

Removing barriers to reveal bridges through our 4Cs approach



Coaching

14k

EAN mentoring hours



Connections

3.2k

EAN meetings/contacts



Curriculum

77

EAN learning hours



Capital

\$75.1m

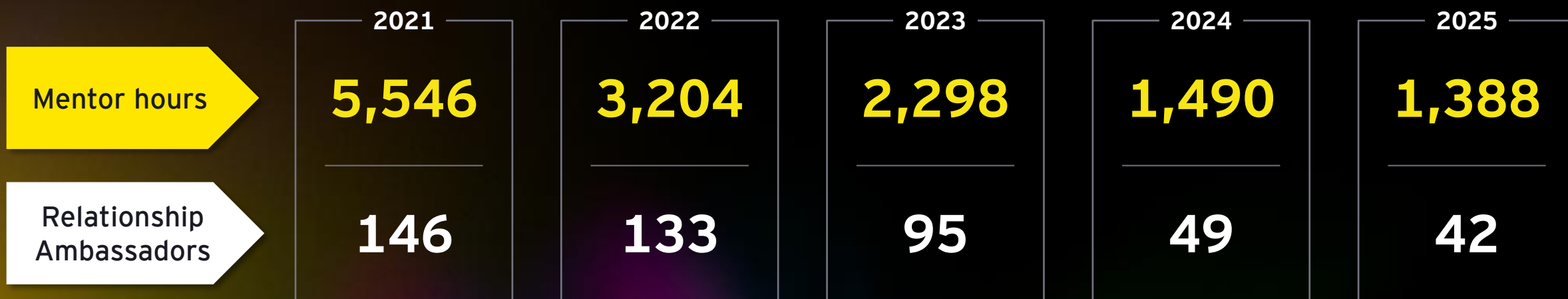
EAN capital alignment

Source: Data represents EAN impacts from 2021-2025 cohort programs. Note that the EY organization does not provide direct funding but links participants with external funding sources and programs.

Coaching

EAN Relationship Ambassadors (RAs) are instrumental to the success of the EAN approach. With our recent transition to a smaller cohort size, we can now focus on delivering a more intimate and tailored experience for each entrepreneur.

RAs, who are partners, principals, managing directors, directors, senior managers and associate directors, generously share their knowledge, network and time to understand the unique needs of the founders and their companies. This allows us to facilitate the achievement of their goals with greater focus and dedication.



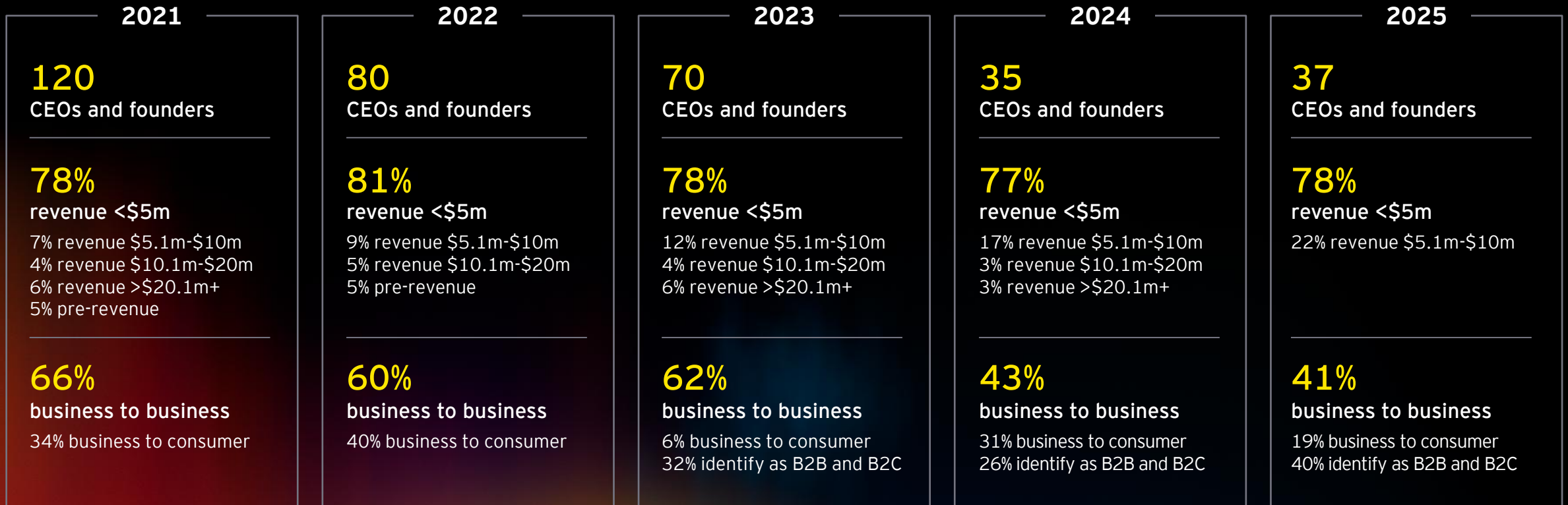
*Data based on engagement code and participant surveys. Mentor hours have decreased as a result of smaller cohort sizes.

Connections and community

Over the years, the EAN program has indeed shown success and now, we are further enhancing engagement by opting for more intimate cohort sizes to complement the existing community dynamics.

Renowned for its unyielding network, the EAN community supports each other actively across various platforms and vigorously participates in events, cultivating a dynamic and supportive atmosphere.

Moreover, our EAN alumni of nearly 400 participants and peer advisory board, with their wealth of experiences and insights, serve as the program's backbone.



Connectivity and community

EAN boasts an inclusive community spanning 11 industries and 17 different geographical areas, encompassing a wide range of perspectives and experiences. Having exposure to multiple industries enriches our network, allowing us to draw on a variety of insights and expertise.

EAN is committed to fostering an inclusive environment that supports the growth and success of all its members.



Industries	2021	2022	2023	2024	2025	Total
Automotive and Transportation	2	3	3	0	1	9
Consumer	17	30	10	4	3	64
Energy & Resources	2	1	2	1	–	6
Financial Services	5	3	6	4	1	19
Government & Public Sector	3	2	0	1		6
Health	10	3	12	3	6	34
Manufacturing & Distribution	2	3	7	0	3	15
Media & Entertainment	2	7	0	1	–	10
Professional Services	16	20	29	12	10	87
Real Estate, Hospitality & Construction	8	8	6	3	3	28
Technology	32	20	25	6	10	93

Curriculum



A beneficial part of EAN is the curriculum, which is designed to adapt to changing market, policy and social conditions affecting businesses.

Our monthly learning sessions are every third Thursday at 3:00 p.m. ET.

A wide range of EY professionals, external businesses and organizations help us present informative and valuable sessions.

*Source: EAN year-end participant survey.

12-month curriculum participation
4.46 out of 5
satisfaction rating with curriculum/learning session topics.
89% participated in >25% learnings.
~1% elect to leave for not meeting program requirements.

Sample curriculum

 Capital readiness	 Strategic pricing and competitive intelligence	 Building your legacy (exit or succession)	 Proposal techniques and contract negotiations
 Mergers and acquisitions	 Government contracting	 Supply chain	 Brand building

Resources:  [EAN Directory](#)  [EAN Resource Library](#)

Capital

Through EAN, we've seen our entrepreneurs evolve and become increasingly in sync with EY objectives. The program continues to focus on high-quality entrepreneurs and their ventures, resulting in immensely successful outcomes. By partnering with clients keen on investing in EAN companies, we've further fueled their investment pipelines.

The outcome: a considerable capital impact totaling \$75.1m in investments across an array of sectors since the program's launch. The success of EAN underpins the value of supporting this vibrant entrepreneurial community.



Capital impact totaling

\$75.1m
in investments

across an array of sectors since the program's launch.*



*Data represents EAN impacts from 2021-2025 cohort programs. Note that EY does not provide direct funding but links participants with external funding sources and programs.

EAN ambitions and summary

To assess how effectively EAN advances its ambitions, we conduct multiple surveys across participating cohorts to capture meaningful outcomes and long-term impact. The results speak volumes: companies experienced an average growth rate of **18.24%** after participating, while founders reported a powerful boost to their leadership capabilities – rating EAN an impressive **4.67 out of 5 (93.4%)**. Together, participating companies generated **\$124.97 million** in additional revenue, marking a remarkable **29.33%** increase post-program.

EAN ambitions for measurable success:

- Address funding and networking disparities
- Observe an upsurge in community employment
- Increase growth of underestimated businesses
- Create long-term value for EAN cohort/alumni
- Convert EAN entrepreneurs into EY clients

2021

- \$16.5m funding support
- 258 meetings
- 8 EAN cos. onboarded as EY vendors
- 14.6% headcount increase*

2022

- \$27.5m funding support
- 415 meetings
- 2 EAN cos. onboarded as EY vendors
- 17.8% headcount decrease*

2023

- \$7m funding support
- ~1,800 meetings
- 4 EAN cos. onboarded as EY vendors
- 3.25% headcount increase*

2024

- \$13m funding support
- 1,000+ meetings
- 4 EAN cos. onboarded as EY vendors
- 21.7% headcount increase*

2025

- \$11.1m funding support
- 900+ meetings
- 13 EAN cos. onboarded as EY vendors
- 18.2% headcount increase*

*Sources: EAN year-end participant survey and tear sheet submissions.

EAN program leadership team



Lee Henderson
EAN Executive Sponsor



Nit Reeder
EAN Program Director



Kris Hunter
EAN Program Manager



Travis Lay
EAN Capital Leader

EY | Building a better working world

EY is building a better working world by creating new value for clients, people, society and the planet, while building trust in capital markets.

Enabled by data, AI and advanced technology, EY teams help clients shape the future with confidence and develop answers for the most pressing issues of today and tomorrow.

EY teams work across a full spectrum of services in assurance, consulting, tax, strategy and transactions. Fueled by sector insights, a globally connected, multi-disciplinary network and diverse ecosystem partners, EY teams can provide services in more than 150 countries and territories.

All in to shape the future with confidence.

EY refers to the global organization, and may refer to one or more, of the member firms of Ernst & Young Global Limited, each of which is a separate legal entity. Ernst & Young Global Limited, a UK company limited by guarantee, does not provide services to clients. Information about how EY collects and uses personal data and a description of the rights individuals have under data protection legislation are available via ey.com/privacy. EY member firms do not practice law where prohibited by local laws. For more information about our organization, please visit ey.com.

Ernst & Young LLP is a client-serving member firm of Ernst & Young Global Limited operating in the US.

© 2026 Ernst & Young LLP.
All Rights Reserved.

30444-261US
ED None

This material has been prepared for general informational purposes only and is not intended to be relied upon as accounting, tax, legal or other professional advice. Please refer to your advisors for specific advice.

ey.com